

**Financial Report to Shareholders**
**Income Statements**

for the year ended 30 June 2008

	NOTE	CONSOLIDATED		THE COMPANY	
		2008 \$'000	2007 \$'000	2008 \$'000	2007 \$'000
Sales revenue	2	<b>2,116,640</b>	1,820,737	–	–
Cost of sales		<b>(1,176,214)</b>	(1,062,103)	–	–
<b>Gross profit</b>		<b>940,426</b>	758,634	–	–
Other income	2	<b>13,193</b>	13,425	<b>70,000</b>	100,000
Freight and distribution expenses		<b>(143,763)</b>	(118,543)	–	–
Sales, marketing and advertising expenses		<b>(406,601)</b>	(332,762)	–	–
Information technology expenses		<b>(30,786)</b>	(24,954)	–	–
Administrative expenses		<b>(146,393)</b>	(103,544)	<b>(2,503)</b>	(4,791)
<b>Results from operating activities</b>		<b>226,076</b>	192,256	<b>67,497</b>	95,209
Financial income		<b>3,459</b>	3,378	<b>42</b>	44
Financial expenses		<b>(68,608)</b>	(50,016)	–	–
<b>Net financing costs</b>	3	<b>(65,149)</b>	(46,638)	<b>42</b>	44
<b>Profit before income tax (expense)/benefit</b>		<b>160,927</b>	145,618	<b>67,539</b>	95,253
Income tax (expense)/benefit	5	<b>(43,801)</b>	(39,482)	<b>579</b>	2,553
<b>Profit for the year</b>		<b>117,126</b>	106,136	<b>68,118</b>	97,806
<b>Attributable to:</b>					
Equity holders of the parent	20	<b>116,558</b>	105,959	<b>68,118</b>	97,806
Minority interest	22	<b>568</b>	177	–	–
<b>Profit for the year</b>		<b>117,126</b>	106,136	<b>68,118</b>	97,806

**Basic and diluted earnings per share**

 Ordinary shares 6 **23.2 cents** 21.1 cents

The Income Statements are to be read in conjunction with the Notes to the Financial Statements set out on pages 76 to 110.